

Total Vehicles by Manufacturer for Jun 2012

	RSA	EXPORT
TOYOTA	10 177	10 268
VOLKSWAGEN GROUP SA	8 523	4 993
GMSA	5 570	100
FMC	4 201	2 648
NISSAN	4 005	1 041
BMW GROUP	2 752	3 396
CHRYSLER SA	926	75
RENAULT	915	3
JAGUAR LAND ROVER	712	0
HONDA	621	14
PCSA	504	10
TATA	458	5
FIAT GROUP	387	13
SUZUKI AUTO	351	0
MAHINDRA	327	0
MITSUBISHI MOTORS SA	315	0
UD TRUCKS	279	28
VOLVO CARS	265	2
VOLVO TRUCKS	199	19
PORSCHE	185	1
MAN	175	65
SCANIA	142	35
IVECO	113	4
SUBARU	75	1
POWERSTAR	49	6
RENAULT TRUCKS	36	0
NAVISTAR INTERNATIONAL	31	0
CHANGAN SA	15	0
VDL BUS & COACH SA	12	0
BABCOCK	4	0
MASERATI	4	1
SUB TOTAL	42 328	22 728
AMH & AAD	6 780	
MBSA	2 783	4 333
INDUSTRY TOTAL	51 891	27 061

Memo

For the time being, as a result of a global directive by Daimler AG (Germany), Mercedes-Benz South Africa (Pty) Ltd will only report aggregated sales data. For the month of June 2012, MBSA reported a total of 2067 passenger vehicles, 716 commercial vehicles and 4333 vehicles exported. The MBSA commercial market split volumes are estimates based on historical trends and forecasting techniques.

	RSA	Export
Passenger	2 067	4 333
Light Commercial	41	0
Medium Commercial	200	0
Heavy Commercial	65	0
Extra Heavy Commercial	386	0
Bus	24	0
Total	2 783	4 333

Memo

Associated Motor Holdings and Amalgamated Automobile Distributors disclose aggregate sales by major segment as follows

	RSA
Small Cars (Cubic Capacity 1400cc or less)	2 029
Medium Cars (Cubic Capacity 1400cc - 2500cc)	2 980
Large Cars (Cubic Capacity 2500cc or greater)	172
4X4 Recreational/SUV	726
Light Commercial Vehicles	840
Medium Commercial Vehicles	33
Total	6 780

Market Totals by Manufacturer for Jun 2012

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
TOYOTA	5 489	1 831	4 385	8 437	175	0	116	0	12	0	0	0
VOLKSWAGEN GROUP SA	7 754	4 993	728	0	41	0	0	0	0	0	0	0
GMSA	2 258	21	3 009	77	156	1	109	1	38	0	0	0
FMC	2 745	0	1 456	2 648	0	0	0	0	0	0	0	0
NISSAN	1 630	13	2 375	1 028	0	0	0	0	0	0	0	0
BMW GROUP	2 752	3 396	0	0	0	0	0	0	0	0	0	0
CHRYSLER SA	926	75	0	0	0	0	0	0	0	0	0	0
RENAULT	882	0	33	3	0	0	0	0	0	0	0	0
JAGUAR LAND ROVER	649	0	63	0	0	0	0	0	0	0	0	0
HONDA	621	14	0	0	0	0	0	0	0	0	0	0
PCSA	451	10	39	0	14	0	0	0	0	0	0	0
TATA	190	0	129	0	72	0	41	0	25	5	1	0
FIAT GROUP	324	10	59	0	4	3	0	0	0	0	0	0
SUZUKI AUTO	351	0	0	0	0	0	0	0	0	0	0	0
MAHINDRA	139	0	188	0	0	0	0	0	0	0	0	0
MITSUBISHI MOTORS SA	251	0	64	0	0	0	0	0	0	0	0	0
UD TRUCKS	0	0	0	0	65	10	117	16	97	2	0	0
VOLVO CARS	265	2	0	0	0	0	0	0	0	0	0	0
VOLVO TRUCKS	0	0	0	0	0	0	0	0	191	19	8	0
PORSCHE	185	1	0	0	0	0	0	0	0	0	0	0
MAN	0	0	0	0	0	0	15	5	128	53	32	7
SCANIA	0	0	0	0	0	0	0	0	103	21	39	14
IVECO	0	0	0	0	59	0	10	1	44	3	0	0
SUBARU	75	1	0	0	0	0	0	0	0	0	0	0
POWERSTAR	0	0	0	0	0	0	0	0	49	6	0	0
RENAULT TRUCKS	0	0	0	0	0	0	0	0	36	0	0	0
NAVISTAR INTERNATIONAL	0	0	0	0	0	0	0	0	31	0	0	0
CHANGAN SA	3	0	12	0	0	0	0	0	0	0	0	0
VDL BUS & COACH SA	0	0	0	0	0	0	0	0	0	0	12	0
BABCOCK	0	0	0	0	0	0	0	0	4	0	0	0
MASERATI	4	1	0	0	0	0	0	0	0	0	0	0
SUB TOTAL	27 944	10 368	12 540	12 193	586	14	408	23	758	109	92	21
AMH & AAD	5 907	0	840	0	33	0	0	0	0	0	0	0
MBSA	2 067	4 333	41	0	200	0	65	0	386	0	24	0
INDUSTRY TOTAL	35 918	14 701	13 421	12 193	819	14	473	23	1 144	109	116	21

RSA Total and Export Vehicles by Market

	Jun 2012		Variance %		Jun 2011		May 2012		YTD Jun 2012		Variance %		YTD Jun 2011	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
Passenger	27 944	10 368	14.20	-29.70	24 468	14 742	26 796	7 990	160 661	46 004	8.90	-38.50	147 556	74 780
AMH & AAD	5 907		23.20		4 796		6 176		38 754		34.30		28 848	
MBSA	2 067	4 333	-4.90	3.60	2 174	4 184	1 855	3 860	11 565	21 186	-6.50	12.70	12 367	18 804
Passenger Total	35 918	14 701	14.30	-22.30	31 438	18 926	34 827	11 850	210 980	67 190	11.80	-28.20	188 771	93 584
Light CV < 3501kg	12 540	12 193	21.90	92.40	10 285	6 336	12 238	10 610	72 405	57 698	9.30	49.30	66 244	38 654
AMH & AAD	840		24.30		676		632		3 978		-12.90		4 567	
MBSA	41	0	17.10	0.00	35	0	51	0	258	0	15.20	0.00	224	0
Light CV < 3501kg Total	13 421	12 193	22.10	92.40	10 996	6 336	12 921	10 610	76 641	57 698	7.90	49.30	71 035	38 654
Medium CV 3501-8500kg	586	14	13.80	250.00	515	4	657	32	3 559	79	6.50	119.40	3 343	36
AMH & AAD	33		13.80		29		46		195		46.60		133	
MBSA	200	0	5.80	0.00	189	0	185	0	1 124	0	2.60	0.00	1 095	0
Med. CV 3501-8500kg Total	819	14	11.70	250.00	733	4	888	32	4 878	79	6.70	119.40	4 571	36
Heavy CV 8501-16500kg	408	23	14.30	360.00	357	5	336	31	2 043	98	1.70	58.10	2 008	62
MBSA	65	0	-3.00	0.00	67	0	53	0	337	0	-3.40	0.00	349	0
HCV 8501-16500kg Total	473	23	11.60	360.00	424	5	389	31	2 380	98	1.00	58.10	2 357	62
Extra Heavy CV > 16500kg	758	109	-1.70	678.60	771	14	769	50	4 026	305	8.00	66.70	3 728	183
MBSA	386	0	-3.00	0.00	398	0	346	0	2 007	0	3.10	0.00	1 946	0
EHCV >16500kg Total	1 144	109	-2.10	678.60	1 169	14	1 115	50	6 033	305	6.30	66.70	5 674	183
Bus > 8500kg	92	21	3.40	133.30	89	9	92	17	466	61	19.80	110.30	389	29
MBSA	24	0	-11.10	0.00	27	0	22	0	121	0	-18.80	0.00	149	0
Bus >8500kg Total	116	21	0.00	133.30	116	9	114	17	587	61	9.10	110.30	538	29
INDUSTRY TOTAL	51 891	27 061	15.60	7.00	44 876	25 294	50 254	22 590	301 499	125 431	10.50	-5.40	272 946	132 548

Passenger

	RSA	EXP		RSA	EXP		RSA	EXP
BMW GROUP	2 752	3 396						
BMW 1-Series	528	0	BMW 3-Series	1 280	3 396	BMW 5-Series	182	0
BMW 6-Series	26	0	BMW 7-Series	16	0	BMW X1	120	0
BMW X3	179	0	BMW X5	103	0	BMW X6	49	0
BMW Z4	18	0	MINI	251	0			
CHANGAN SA	3	0						
CHANA Benni	3	0						
CHRYSLER SA	926	75						
CHRYSLER Voyager	50	1	DODGE Caliber	158	0	DODGE Journey	70	2
JEEP Cherokee	58	5	JEEP Compass	172	2	JEEP Grand Cherokee	211	60
JEEP Patriot	94	2	JEEP Wrangler	113	3			
FIAT GROUP	324	10						
ABARTH 500	8	0	ALFA 159	8	0	ALFA Giulietta	50	2
ALFA MiTo	21	0	FIAT 500	85	8	FIAT Bravo	3	0
FIAT Linea	2	0	FIAT Panda	25	0	FIAT Punto	122	0
FMC	2 745	0						
FORD Everest	16	0	FORD Fiesta	381	0	FORD Figo	1 371	0
FORD Focus	396	0	FORD Ikon	175	0	FORD Kuga	50	0
MAZDA 2	41	0	MAZDA 3	121	0	MAZDA 5	41	0
MAZDA 6	18	0	MAZDA CX-5	110	0	MAZDA CX-7	23	0
MAZDA MX-5	2	0						
GMSA	2 258	21						
CHEV Aveo	299	0	CHEV Captiva	256	10	CHEV Cruze	470	9
CHEV Lumina	15	0	CHEV Optra	18	0	CHEV Orlando	69	0
CHEV Sonic	489	1	CHEV Spark	429	1	HUMMER H3	2	0
OPEL Astra/GTC	101	0	OPEL Corsa	88	0	OPEL Meriva	22	0
HONDA	621	14						
HONDA Accord	26	0	HONDA Ballade	25	1	HONDA Civic	172	4
HONDA CR-V	170	3	HONDA CR-Z	6	0	HONDA Insight	2	0
HONDA Jazz	220	6						
JAGUAR LAND ROVER	649	0						
JAGUAR XF	73	0	JAGUAR XJ	9	0	JAGUAR XK	7	0
L-R Discovery 4	253	0	L-R Freelander 2	112	0	L-R Range Rover	23	0
L-R Range Rover Evoque	92	0	L-R Range Rover Sport	80	0			
MAHINDRA	139	0						
MAHINDRA Scorpio	11	0	MAHINDRA Thar	2	0	MAHINDRA XUV	101	0
MAHINDRA Xylo	16	0	SSANGYONG Korando	9	0			
MASERATI	4	1						
MASERATI GranCabrio	2	0	MASERATI GranTurismo	1	0	MASERATI Quattroporte	1	1
MITSUBISHI MOTORS SA	251	0						
MITSUBISHI ASX	156	0	MITSUBISHI Outlander	5	0	MITSUBISHI Pajero	58	0
MITSUBISHI Pajero Sport	32	0						
NISSAN	1 630	13						
INFINITI EX	6	0	INFINITI FX	20	0	INFINITI G	10	0
INFINITI M	4	0	NISSAN 370Z	3	0	NISSAN GT-R	4	0
NISSAN Juke	268	0	NISSAN Livina	265	4	NISSAN Micra	294	0
NISSAN Murano	15	0	NISSAN Pathfinder	18	0	NISSAN Patrol SW	6	0
NISSAN Qashqai	291	7	NISSAN Tiida	306	2	NISSAN X-Trail	120	0
PCSA	451	10						
CITROEN C1	15	3	CITROEN C3	49	0	CITROEN C3 Picasso	2	0
CITROEN C4	24	0	CITROEN C4 Aircross	19	2	CITROEN C4 Picasso	5	0
CITROEN Dispatch	3	0	CITROEN DS3	26	1	CITROEN DS4	16	1
CITROEN DS5	13	1	PEUGEOT 107	58	0	PEUGEOT 207	52	0
PEUGEOT 3008	48	0	PEUGEOT 308	59	0	PEUGEOT 4008	20	0
PEUGEOT 5008	7	0	PEUGEOT 508	19	2	PEUGEOT RCZ	16	0
PORSCHE	185	1						
Cayman/Boxster	14	0	PORSCHE 911	23	0	PORSCHE Cayenne	123	1
PORSCHE Panamera	25	0						
RENAULT	882	0						
RENAULT Clio III	52	0	RENAULT Fluence	31	0	RENAULT Grand Scenic III	19	0

RENAULT Koleos	56	0	RENAULT Megane III	106	0	RENAULT Sandero	603	0
RENAULT Scenic III	11	0	RENAULT Twingo	4	0			
SUBARU	75	1						
SUBARU Forester	23	0	SUBARU Legacy	0	1	SUBARU Outback	17	0
SUBARU Tribeca	3	0	SUBARU WRX	8	0	SUBARU XV	24	0
SUZUKI AUTO	351	0						
SUZUKI Alto	81	0	SUZUKI Grand Vitara	18	0	SUZUKI Jimny	68	0
SUZUKI Kizashi	6	0	SUZUKI Swift	117	0	SUZUKI SX4	61	0
TATA	190	0						
TATA Indica Vista	75	0	Tata Indica/Indigo/B-Line	115	0			
TOYOTA	5 489	1 831						
LEXUS CT	8	0	LEXUS GS	35	0	LEXUS IS	63	0
LEXUS LS	1	0	LEXUS LX	14	0	LEXUS RX	17	0
TOYOTA Avanza	299	0	TOYOTA Aygo	103	0	TOYOTA Corolla/Auris	992	1 640
TOYOTA Etios	2 105	0	TOYOTA FJ Cruiser	118	0	TOYOTA Fortuner	1 030	191
TOYOTA Innova	47	0	TOYOTA Landcruiser 200	26	0	TOYOTA Prado	149	0
TOYOTA RAV	74	0	TOYOTA Verso	23	0	TOYOTA Yaris	385	0
VOLKSWAGEN GROUP SA	7 754	4 993						
AUDI A1	58	0	AUDI A1 Sportback	153	0	AUDI A3 3Door/Sportback/Cabrio	204	0
AUDI A4 Sedan/Avant	426	0	AUDI A5 Coupe/Cabriolet	74	0	AUDI A5 Sportback	65	0
AUDI A6 Sedan	48	0	AUDI A7 Sportback	11	0	AUDI A8	9	0
AUDI Q3	124	0	AUDI Q5	123	0	AUDI Q7	38	0
AUDI R8	3	0	AUDI TT	15	0	VW Caddy	41	0
VW CC	33	0	VW Golf A6/Cabriolet	481	0	VW Jetta 6	433	0
VW Passat	46	0	VW Polo Vivo/Vivo Sedan	2 633	0	VW Polo/Polo Sedan	2 326	4 993
VW Scirocco	53	0	VW T5 Caravelle/Kombi	48	0	VW Tiguan	215	0
VW Touareg	54	0	VW Touran	40	0			
VOLVO CARS	265	2						
VOLVO C30	38	0	VOLVO C70	2	0	VOLVO S40	37	0
VOLVO S60	96	2	VOLVO V50	2	0	VOLVO V60	13	0
VOLVO XC60	66	0	VOLVO XC70	2	0	VOLVO XC90	9	0

Light CV < 3501kg

	RSA	EXP		RSA	EXP		RSA	EXP
CHANGAN SA	12	0						
CHANA Star	8	0	CHANGAN Star 2	4	0			
FIAT GROUP	59	0						
FIAT Doblo Cargo	7	0	FIAT Ducato	2	0	FIAT Fiorino	50	0
FMC	1 456	2 648						
FORD Ranger	1 437	2 648	MAZDA BT-50	19	0			
GMSA	3 009	77						
CHEV Lumina UTE	17	0	ISUZU KB	1 237	77	CHEV Utility	1 743	0
OPEL Vivaro	12	0						
JAGUAR LAND ROVER	63	0						
L-R Defender	63	0						
MAHINDRA	188	0						
MAHINDRA Bolero	52	0	MAHINDRA Genio	18	0	MAHINDRA Scorpio Pik-Up	112	0
MAHINDRA Xylo	2	0	SSANGYONG Actyon Sports	4	0			
MITSUBISHI MOTORS SA	64	0						
MITSUBISHI Triton	64	0						
NISSAN	2 375	1 028						
NISSAN Hardbody	1	1 015	NISSAN Navara	170	7	NISSAN NP200	1 530	5
NISSAN NP300 Hardbody	673	1	NISSAN Patrol PU	1	0			
PCSA	39	0						
CITROEN Berlingo	7	0	CITROEN Relay	6	0	PEUGEOT Expert	4	0
PEUGEOT Partner	22	0						
RENAULT	33	3						
RENAULT Kangoo	14	3	RENAULT Trafic	19	0			
TATA	129	0						
TATA Telcoline/Worker	24	0	TATA Xenon	105	0			
TOYOTA	4 385	8 437						
TOYOTA Avanza	19	0	TOYOTA Hilux	3 067	8 437	TOYOTA Landcruiser PU	195	0
TOYOTA Landcruiser SW	19	0	TOYOTA Quantum	1 085	0			
VOLKSWAGEN GROUP SA	728	0						
VW Amarok	517	0	VW Caddy	126	0	VW T5 Transporter Cr-Bus	40	0
VW T5 Transporter P-Van	17	0	VW T5 Transporter PU	28	0			

Medium CV 3501-8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	4	3						
FIAT Ducato	4	3						
GMSA	156	1						
ISUZU N-Series	156	1						
IVECO	59	0						
IVECO Daily	54	0	IVECO Power Daily	5	0			
PCSA	14	0						
PEUGEOT Boxer	14	0						
TATA	72	0						
TATA LPK	1	0	TATA Mcv	67	0	TATA SK	4	0
TOYOTA	175	0						
HINO 300 Series	167	0	TOYOTA Dyna	8	0			
UD TRUCKS	65	10						
UD TRUCKS UD-M	65	10						
VOLKSWAGEN GROUP SA	41	0						
VW Crafter	41	0						

Heavy CV 8501-16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
GMSA	109	1						
ISUZU F-Series	109	1						
IVECO	10	1						
IVECO Eurocargo	10	1						
MAN	15	5						
MAN CLA	13	5	VW Constellation	2	0			
TATA	41	0						
TATA LPK	15	0	TATA LPT	26	0			
TOYOTA	116	0						
HINO 500 Series	116	0						
UD TRUCKS	117	16						
UD TRUCKS UD-H	117	16						

Extra Heavy CV > 16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
BABCOCK	4	0						
DAF FTT	3	0	DAF XF	1	0			
GMSA	38	0						
ISUZU F-Series	38	0						
IVECO	44	3						
IVECO Eurotrakker	1	3	IVECO Stralis	37	0	IVECO Trakker	6	0
MAN	128	53						
MAN CLA	15	16	MAN TGM	3	0	MAN TGS	95	23
VW Constellation	15	14						
NAVISTAR INTERNATIONAL	31	0						
I-N 7600	1	0	I-N 9800	30	0			
POWERSTAR	49	6						
POWERSTAR BeiBen	49	6						
RENAULT TRUCKS	36	0						
RENAULT Kerax	6	0	RENAULT Midlum	2	0	RENAULT Premium	28	0
SCANIA	103	21						
SCANIA G-Series	14	11	SCANIA P-Series	13	8	SCANIA R-Series	76	2
TATA	25	5						
TATA LPT	3	0	TATA Novus	22	5			
TOYOTA	12	0						
HINO 500 Series	3	0	HINO 700 Series	9	0			
UD TRUCKS	97	2						
UD TRUCKS UD-X	97	2						
VOLVO TRUCKS	191	19						
VOLVO FH	80	4	VOLVO FM	111	15			

Bus > 8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
MAN	32	7						
MAN Bus	18	0	VW Volksbus	14	7			
SCANIA	39	14						
SCANIA Bus	39	14						
TATA	1	0						
TATA LPO	1	0						
VDL BUS & COACH SA	12	0						
VDL TB	12	0						
VOLVO TRUCKS	8	0						
VOLVO Bus	8	0						