

Total Vehicles by Manufacturer for Jan 2013

	RSA	EXPORT
VOLKSWAGEN GROUP SA	10 511	4 549
TOYOTA	10 219	5 399
GMSA	5 585	142
NISSAN	4 645	967
FMC	3 969	1 449
BMW GROUP	2 329	3 820
HONDA	1 233	39
JAGUAR LAND ROVER	886	0
CHRYSLER SA	865	20
TATA	695	0
RENAULT	558	0
PCSA	507	0
FIAT GROUP	466	3
SUZUKI AUTO	431	0
MAHINDRA	377	0
MITSUBISHI MOTORS SA	338	0
PORSCHE	211	0
VOLVO CARS	210	3
UD TRUCKS	155	27
MAN	133	21
IVECO	102	1
SCANIA	80	39
VOLVO TRUCKS	77	1
SUBARU	60	0
NC2 TRUCKS SA	40	2
POWERSTAR	35	1
FAW	29	0
BABCOCK	12	0
RENAULT TRUCKS	5	16
MASERATI	3	0
VOLVO BUS	1	0
SUB TOTAL	44 767	16 499
AMH & AAD	8 008	
MBSA	2 232	900
INDUSTRY TOTAL	55 007	17 399

Memo

For the time being, as a result of a global directive by Daimler AG (Germany), Mercedes-Benz South Africa (Pty) Ltd only report aggregated sales data. For the month of January 2013, Mercedes-Benz South Africa (Pty) Ltd reported a total of 1728 passenger vehicles, 504 commercial vehicles and 900 vehicles exported. The Mercedes-Benz South Africa (Pty) Ltd commercial market split volumes are estimates based on historical trends and forecasting techniques.

	RSA	Export
Passenger	1 728	900
Light Commercial	34	0
Medium Commercial	152	0
Heavy Commercial	43	0
Extra Heavy Commercial	257	0
Bus	18	0
Total	2 232	900

Memo

Associated Motor Holdings and Amalgamated Automobile Distributors disclose aggregate sales by major segment as follows.

	RSA
Small Cars (Cubic Capacity 1400cc or less)	4 319
Medium Cars (Cubic Capacity 1400cc - 2500cc)	2 222
Large Cars (Cubic Capacity 2500cc or greater)	134
4X4 Recreational/SUV	589
Light Commercial Vehicles	707
Medium Commercial Vehicles	37
Total	8 008

Market Totals by Manufacturer for Jan 2013

	Passenger		Light CV < 3501kg		Medium CV 3501-8500kg		Heavy CV 8501-16500kg		Extra Heavy CV > 16500kg		Bus > 8500kg	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
VOLKSWAGEN GROUP SA	9 781	4 549	650	0	80	0	0	0	0	0	0	0
TOYOTA	5 969	795	3 986	4 604	180	0	59	0	25	0	0	0
GMSA	2 465	53	2 922	78	91	2	76	8	29	1	2	0
NISSAN	1 942	2	2 703	965	0	0	0	0	0	0	0	0
FMC	2 394	0	1 575	1 449	0	0	0	0	0	0	0	0
BMW GROUP	2 329	3 820	0	0	0	0	0	0	0	0	0	0
HONDA	1 233	39	0	0	0	0	0	0	0	0	0	0
JAGUAR LAND ROVER	832	0	54	0	0	0	0	0	0	0	0	0
CHRYSLER SA	865	20	0	0	0	0	0	0	0	0	0	0
TATA	304	0	246	0	49	0	58	0	33	0	5	0
RENAULT	529	0	29	0	0	0	0	0	0	0	0	0
PCSA	425	0	35	0	47	0	0	0	0	0	0	0
FIAT GROUP	362	3	91	0	13	0	0	0	0	0	0	0
SUZUKI AUTO	431	0	0	0	0	0	0	0	0	0	0	0
MAHINDRA	157	0	220	0	0	0	0	0	0	0	0	0
MITSUBISHI MOTORS SA	244	0	94	0	0	0	0	0	0	0	0	0
PORSCHE	211	0	0	0	0	0	0	0	0	0	0	0
VOLVO CARS	210	3	0	0	0	0	0	0	0	0	0	0
UD TRUCKS	0	0	0	0	21	0	79	11	55	16	0	0
MAN	0	0	0	0	0	0	5	0	113	21	15	0
IVECO	0	0	0	0	29	1	2	0	71	0	0	0
SCANIA	0	0	0	0	0	0	0	0	78	37	2	2
VOLVO TRUCKS	0	0	0	0	0	0	0	0	77	1	0	0
SUBARU	60	0	0	0	0	0	0	0	0	0	0	0
NC2 TRUCKS SA	0	0	0	0	0	0	0	0	40	2	0	0
POWERSTAR	0	0	0	0	0	0	0	0	35	1	0	0
FAW	0	0	0	0	1	0	7	0	21	0	0	0
BABCOCK	0	0	0	0	0	0	0	0	12	0	0	0
RENAULT TRUCKS	0	0	0	0	0	0	0	0	5	16	0	0
MASERATI	3	0	0	0	0	0	0	0	0	0	0	0
VOLVO BUS	0	0	0	0	0	0	0	0	0	0	1	0
SUB TOTAL	30 746	9 284	12 605	7 096	511	3	286	19	594	95	25	2
AMH & AAD	7 264	0	707	0	37	0	0	0	0	0	0	0
MBSA	1 728	900	34	0	152	0	43	0	257	0	18	0
INDUSTRY TOTAL	39 738	10 184	13 346	7 096	700	3	329	19	851	95	43	2

RSA Total and Export Vehicles by Market

	Jan 2013		Variance %		Jan 2012		Dec 2012		YTD Jan 2013		Variance %		YTD Jan 2012	
	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP	RSA	EXP
Passenger	30 746	9 284	13.10	78.30	27 188	5 207	25 749	6 239	30 746	9 284	13.10	78.30	27 188	5 207
AMH & AAD	7 264		14.90		6 324		5 609		7 264		14.90		6 324	
MBSA	1 728	900	-8.00	-21.90	1 878	1 152	1 690	4 455	1 728	900	-8.00	-21.90	1 878	1 152
Passenger Total	39 738	10 184	12.30	60.20	35 390	6 359	33 048	10 694	39 738	10 184	12.30	60.20	35 390	6 359
Light CV < 3501kg	12 605	7 096	18.80	35.80	10 613	5 224	10 633	9 034	12 605	7 096	18.80	35.80	10 613	5 224
AMH & AAD	707		53.40		461		468		707		53.40		461	
MBSA	34	0	-26.10	0.00	46	0	42	0	34	0	-26.10	0.00	46	0
Light CV < 3501kg Total	13 346	7 096	20.00	35.80	11 120	5 224	11 143	9 034	13 346	7 096	20.00	35.80	11 120	5 224
Medium CV 3501-8500kg	511	3	7.10	0.00	477	3	539	1	511	3	7.10	0.00	477	3
AMH & AAD	37		32.10		28		19		37		32.10		28	
MBSA	152	0	18.80	0.00	128	0	145	0	152	0	18.80	0.00	128	0
Med. CV 3501-8500kg Total	700	3	10.60	0.00	633	3	703	1	700	3	10.60	0.00	633	3
Heavy CV 8501-16500kg	286	19	24.90	280.00	229	5	290	6	286	19	24.90	280.00	229	5
MBSA	43	0	79.20	0.00	24	0	42	0	43	0	79.20	0.00	24	0
HCV 8501-16500kg Total	329	19	30.00	280.00	253	5	332	6	329	19	30.00	280.00	253	5
Extra Heavy CV > 16500kg	594	95	17.20	850.00	507	10	413	26	594	95	17.20	850.00	507	10
MBSA	257	0	15.20	0.00	223	0	247	0	257	0	15.20	0.00	223	0
EHCV >16500kg Total	851	95	16.60	850.00	730	10	660	26	851	95	16.60	850.00	730	10
Bus > 8500kg	25	2	-63.20	-50.00	68	4	117	6	25	2	-63.20	-50.00	68	4
MBSA	18	0	125.00	0.00	8	0	21	0	18	0	125.00	0.00	8	0
Bus >8500kg Total	43	2	-43.40	-50.00	76	4	138	6	43	2	-43.40	-50.00	76	4
INDUSTRY TOTAL	55 007	17 399	14.10	49.90	48 202	11 605	46 024	19 767	55 007	17 399	14.10	49.90	48 202	11 605

Passenger

	RSA	EXP		RSA	EXP		RSA	EXP
BMW GROUP	2 329	3 820						
BMW 1-Series	467	0	BMW 3-Series	980	3 820	BMW 5-Series	131	0
BMW 6-Series	37	0	BMW 7-Series	20	0	BMW X1	82	0
BMW X3	189	0	BMW X5	132	0	BMW X6	46	0
BMW Z4	11	0	MINI Clubman	2	0	MINI Convertible	14	0
MINI Countryman	92	0	MINI Coupe	6	0	MINI Hatch	108	0
MINI Roadster	12	0						
CHRYSLER SA	865	20						
CHRYSLER 300C	31	0	CHRYSLER Voyager	36	0	DODGE Journey	78	0
JEEP Cherokee	42	1	JEEP Compass	226	3	JEEP Grand Cherokee	180	11
JEEP Patriot	85	0	JEEP Wrangler	187	5			
FIAT GROUP	362	3						
ABARTH 500	7	0	ABARTH Punto	1	0	ALFA 159	4	0
ALFA Giulietta	40	0	ALFA MiTo	12	0	FIAT 500	98	3
FIAT Punto	167	0	FIAT Qubo	33	0			
FMC	2 394	0						
FORD Everest	57	0	FORD Fiesta	488	0	FORD Figo	1 202	0
FORD Focus	423	0	FORD Ikon	1	0	FORD Kuga	68	0
MAZDA 2	57	0	MAZDA 3	17	0	MAZDA 5	17	0
MAZDA 6	7	0	MAZDA CX-5	49	0	MAZDA CX-7	3	0
MAZDA MX-5	5	0						
GMSA	2 465	53						
CHEV Aveo	426	1	CHEV Captiva	129	5	CHEV Cruze	551	8
CHEV Lumina	7	0	CHEV Orlando	52	0	CHEV Sonic	400	4
CHEV Spark	449	7	CHEV Trailblazer	297	28	OPEL Astra/GTC	23	0
OPEL Corsa	116	0	OPEL Meriva	15	0			
HONDA	1 233	39						
HONDA Accord	24	5	HONDA Ballade	135	10	HONDA Brio	357	2
HONDA Civic	121	17	HONDA CR-V	260	3	HONDA CR-Z	3	0
HONDA Freed	0	1	HONDA Insight	1	0	HONDA Jazz	332	1
JAGUAR LAND ROVER	832	0						
JAGUAR XF	84	0	JAGUAR XJ	12	0	JAGUAR XK	5	0
L-R Discovery 4	251	0	L-R Freelander 2	76	0	L-R Range Rover	31	0
L-R Range Rover Evoque	333	0	L-R Range Rover Sport	40	0			
MAHINDRA	157	0						
MAHINDRA Scorpio	12	0	MAHINDRA Thar	2	0	MAHINDRA XUV	97	0
MAHINDRA Xylo	19	0	SSANGYONG Korando	25	0	SSANGYONG Rexton	2	0
MASERATI	3	0						
MASERATI GranCabrio	1	0	MASERATI GranTurismo	2	0			
MITSUBISHI MOTORS SA	244	0						
MITSUBISHI ASX	112	0	MITSUBISHI Lancer	9	0	MITSUBISHI Outlander	11	0
MITSUBISHI Pajero	77	0	MITSUBISHI Pajero Sport	35	0			
NISSAN	1 942	2						
INFINITI EX	1	0	INFINITI FX	9	0	INFINITI G Cabriolet	4	0
INFINITI G Coupe	1	0	INFINITI M	6	0	NISSAN 370Z	4	0
NISSAN Juke	449	0	NISSAN Livina	202	0	NISSAN Micra	598	0
NISSAN Murano	8	0	NISSAN Pathfinder	28	0	NISSAN Patrol SW	5	0
NISSAN Qashqai	310	0	NISSAN Tiida	189	2	NISSAN X-Trail	128	0
PCSA	425	0						
CITROEN C1	14	0	CITROEN C3	33	0	CITROEN C4	17	0
CITROEN C4 Aircross	10	0	CITROEN C4 Picasso	1	0	CITROEN DS3	39	0
CITROEN DS4	12	0	CITROEN DS5	11	0	PEUGEOT 107	29	0
PEUGEOT 207	71	0	PEUGEOT 208	106	0	PEUGEOT 3008	20	0
PEUGEOT 308	27	0	PEUGEOT 4008	4	0	PEUGEOT 5008	5	0
PEUGEOT 508	23	0	PEUGEOT RCZ	3	0			
PORSCHE	211	0						
Cayman/Boxster	4	0	PORSCHE 911	63	0	PORSCHE Cayenne	130	0
PORSCHE Panamera	14	0						
RENAULT	529	0						
RENAULT Clio III	59	0	RENAULT Fluence	31	0	RENAULT Grand Scenic III	4	0
RENAULT Koleos	32	0	RENAULT Megane III	93	0	RENAULT Sandero	299	0

RENAULT Scenic III	7	0	RENAULT Twingo	4	0		
SUBARU	60	0					
SUBARU Forester	25	0	SUBARU Legacy	1	0	SUBARU Outback	8
SUBARU Tribeca	1	0	SUBARU WRX	6	0	SUBARU XV	19
SUZUKI AUTO	431	0					
SUZUKI Alto	84	0	SUZUKI Grand Vitara	41	0	SUZUKI Jimny	91
SUZUKI Kizashi	16	0	SUZUKI Swift	143	0	SUZUKI SX4	56
TATA	304	0					
TATA Indica Vista	62	0	Tata Indica/Indigo/B-Line	205	0	TATA Manza	37
TOYOTA	5 969	795					
LEXUS CT	2	0	LEXUS GS	30	0	LEXUS IS	10
LEXUS LS	1	0	LEXUS LX	11	0	LEXUS RX	11
TOYOTA 86	70	0	TOYOTA Avanza	407	0	TOYOTA Aygo	62
TOYOTA Corolla/Auris	1 345	641	TOYOTA Etios	2 515	0	TOYOTA FJ Cruiser	109
TOYOTA Fortuner	734	154	TOYOTA Innova	44	0	TOYOTA Landcruiser 200	45
TOYOTA Prado	155	0	TOYOTA Prius	3	0	TOYOTA RAV	82
TOYOTA Verso	7	0	TOYOTA Yaris	326	0		
VOLKSWAGEN GROUP SA	9 781	4 549					
Audi A1	187	0	AUDI A3	246	0	AUDI A4	509
AUDI A4 Allroad	17	0	AUDI A5	114	0	AUDI A6 Sedan	58
AUDI A7 Sportback	12	0	AUDI A8	2	0	AUDI Q3	160
AUDI Q5	187	0	AUDI Q7	45	0	AUDI R8	1
AUDI TT	17	0	VW Beetle/Cabrio	86	0	VW Caddy	37
VW CC	37	0	VW Golf A6/Cabriolet	276	0	VW Jetta 6	340
VW Passat	23	0	VW Polo	2 790	4 549	VW Polo Vivo	4 047
VW Scirocco	65	0	VW T5 Caravelle/Kombi	115	0	VW Tiguan	316
VW Touareg	54	0	VW Touran	40	0		
VOLVO CARS	210	3					
VOLVO C30	15	0	VOLVO C70	1	0	VOLVO S40	1
VOLVO S60	46	2	VOLVO V40	93	1	VOLVO V60	2
VOLVO XC60	36	0	VOLVO XC70	3	0	VOLVO XC90	13

Light CV < 3501kg

	RSA	EXP		RSA	EXP		RSA	EXP
FIAT GROUP	91	0						
FIAT Doblo Cargo	11	0	FIAT Ducato	2	0	FIAT Fiorino	78	0
FMC	1 575	1 449						
FORD Ranger	1 255	1 420	MAZDA BT-50	320	29			
GMSA	2 922	78						
CHEV Lumina UTE	15	0	ISUZU KB	1 351	73	CHEV Utility	1 528	5
OPEL Vivaro	28	0						
JAGUAR LAND ROVER	54	0						
L-R Defender	54	0						
MAHINDRA	220	0						
MAHINDRA Bolero	54	0	MAHINDRA Genio	36	0	MAHINDRA Scorpio Pik-Up	128	0
SSANGYONG Actyon Sports	2	0						
MITSUBISHI MOTORS SA	94	0						
MITSUBISHI Triton	94	0						
NISSAN	2 703	965						
NISSAN Hardbody	6	657	NISSAN Navara	195	24	NISSAN NP200	1 553	37
NISSAN NP300 Hardbody	949	247						
PCSA	35	0						
CITROEN Berlingo	11	0	CITROEN Relay	7	0	PEUGEOT Expert	2	0
PEUGEOT Expert Tepee	2	0	PEUGEOT Partner	13	0			
RENAULT	29	0						
RENAULT Kangoo	20	0	RENAULT Trafic	9	0			
TATA	246	0						
TATA Super Ace	151	0	TATA Telcoline/Worker	13	0	TATA Xenon	82	0
TOYOTA	3 986	4 604						
TOYOTA Avanza	34	0	TOYOTA Hilux	2 634	4 604	TOYOTA Landcruiser PU	294	0
TOYOTA Landcruiser SW	27	0	TOYOTA Quantum	997	0			
VOLKSWAGEN GROUP SA	650	0						
VW Amarok	303	0	VW Caddy	273	0	VW T5 Transporter Cr-Bus	32	0
VW T5 Transporter P-Van	16	0	VW T5 Transporter PU	26	0			

Medium CV 3501-8500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FAW	1	0						
FAW CA 7	1	0						
FIAT GROUP	13	0						
FIAT Ducato	13	0						
GMSA	91	2						
ISUZU N-Series	91	2						
IVECO	29	1						
IVECO Daily	27	1	IVECO Power Daily	2	0			
PCSA	47	0						
PEUGEOT Boxer	47	0						
TATA	49	0						
TATA LPK	3	0	TATA Mcv	46	0			
TOYOTA	180	0						
HINO 300 Series	149	0	TOYOTA Dyna	31	0			
UD TRUCKS	21	0						
UD TRUCKS UD-M	21	0						
VOLKSWAGEN GROUP SA	80	0						
VW Crafter	80	0						

Heavy CV 8501-16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
FAW	7	0						
FAW CA 13	3	0	FAW CA 16	3	0	FAW CA 9	1	0
GMSA	76	8						
ISUZU F-Series	76	8						
IVECO	2	0						
IVECO Eurocargo	2	0						
MAN	5	0						
MAN CLA	5	0						
TATA	58	0						
TATA LPK	6	0	TATA LPT	52	0			
TOYOTA	59	0						
HINO 500 Series	59	0						
UD TRUCKS	79	11						
UD TRUCKS UD-H	79	11						

Extra Heavy CV > 16500kg

	RSA	EXP		RSA	EXP		RSA	EXP
BABCOCK	12	0						
DAF FTT	6	0	DAF XF	6	0			
FAW	21	0						
FAW CA 28	18	0	FAW CA 33	3	0			
GMSA	29	1						
ISUZU F-Series	26	1	ISUZU FX	2	0	ISUZU Gigamax	1	0
IVECO	71	0						
IVECO Stralis	42	0	IVECO Trakker	29	0			
MAN	113	21						
MAN CLA	1	20	MAN TGM	3	0	MAN TGS	102	1
VW Constellation	7	0						
NC2 TRUCKS SA	40	2						
I-N 9800	38	2	I-N TranStar	1	0	I-N WorkStar	1	0
POWERSTAR	35	1						
POWERSTAR BeiBen	35	1						
RENAULT TRUCKS	5	16						
RENAULT Premium	5	16						
SCANIA	78	37						
SCANIA G-Series	27	32	SCANIA P-Series	8	5	SCANIA R-Series	43	0
TATA	33	0						
TATA LPT	3	0	TATA Novus	30	0			
TOYOTA	25	0						
HINO 500 Series	3	0	HINO 700 Series	22	0			
UD TRUCKS	55	16						
UD TRUCKS Quon	40	15	UD TRUCKS UD-X	15	1			
VOLVO TRUCKS	77	1						
VOLVO FH	63	1	VOLVO FM	14	0			
Bus > 8500kg								
	RSA	EXP		RSA	EXP		RSA	EXP
GMSA	2	0						
ISUZU F-Series	2	0						
MAN	15	0						
MAN Bus	13	0	VW Volksbus	2	0			
SCANIA	2	2						
SCANIA Bus	2	2						
TATA	5	0						
TATA LPO	5	0						
VOLVO BUS	1	0						
VOLVO Bus	1	0						